

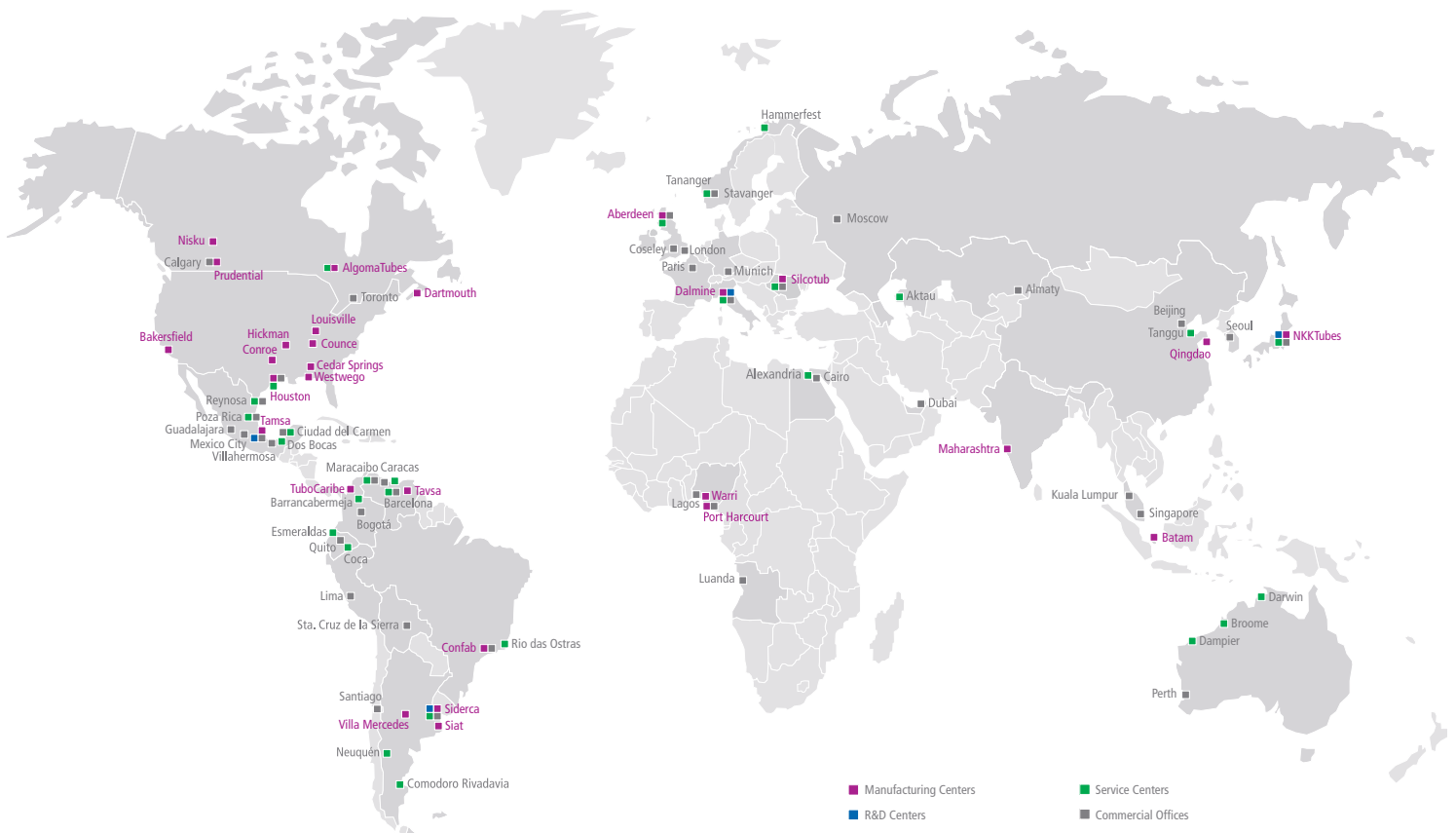
# Tubular Services for E&P Operations



# Tubular Services

Building on its global reach and vast field experience, Tenaris offers comprehensive services that add value through customized supply, operational, administrative and technical solutions for E&P operations.

Through our unique manufacturing network and service centers, Tenaris supplies a wide variety of products and services no matter where in the world you are.



# Tailor-made Solutions to Meet Your E&P Needs

Tenaris covers all stages in well operations, from string design to remnant management. Services are designed to fit each customer's tubular requirements.

Our global technical sales team identifies the most appropriate product for your particular drilling environment. We use our logistical expertise and global network to provide a complete range of tubular services. Experienced field engineers are available to assist you at well operations. Whether you are interested in one service or many, you can be assured of our purpose –to add value to your well operations.

## SERVICES FOR ALL STAGES OF YOUR WELL OPERATIONS

### Definition Stage



#### Technical Services

- Introduction to new products
- Materials selection / String design
- Analysis and improvement of operations
- Training in products and operations
- Testing of products and operations
- Connections support

### Material Management



#### Inventory Handling

- Planning and coordination of the supply
- Stock design
- Customs clearance
- Storage and maintenance
- Components programming
- Preparation for use
- Delivery to well, quay or site
- Accessory management

### Usage



#### Field Services

- Running assistance
- Well installation
- Material rental
- Waste management

### Operation and Production



#### Consultancy

- Field assessment and analysis
- Engineering and procedures assessment
- Consulting and project management

### Remnant Management



#### Post-installation Services

- Surplus management
- Surplus recovery
- Repairs
- Contract-closing solutions

# Adding Value to Your Operations

Tenaris works closely with its customers to offer comprehensive solutions to manage their tubular requirements.

Could you be getting more from your tubular products? Are you facing downtimes caused by lack of materials? Time-consuming and unsafe tube preparation at the rig? High levels of stock? Administrative back-ups, involving several suppliers?

Tenaris offers a unique range of services to make your well operations more efficient –and your life easier.

## True Benefits

### Cost savings

Appropriate stock levels and flexibility in the supply.

### Simplicity

Streamline third parties' participation. Get everything from one source, reducing processes and paperwork. One well. One invoice.

### Reliability

At Tenaris, we have the capacity to handle all details throughout the different operation stages, adapting to unexpected changes in your drilling plans.

### Risk reduction

Receive what you need, whenever you need it. Reduce the probability of incidents while relying on state-of-the-art products.

### Improved operations

Building on its wide experience with tubulars, Tenaris offers consultancy services to make your field operations more efficient.



8. To rig /  
supply boat  
transportation



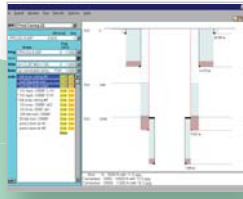
7. Sub-assemblies  
make-up



6. Local  
management  
and



9. Well installation and on-site technical assistance



1. Well design, component programming and drilling plan follow-up



2. Production planning



Protectors recycling



Accessory management



Rig returns inspection and refurbishment

3. Manufacturing and threading



4. Shipping



5. Transportation



pipe  
t  
eparation





# Building Strong Customer Relations

When you choose to work in a long-term agreement with Tenaris, we become your partner in the field. Take advantage of a full package of tailor-made services and related benefits.

Through our team of service experts and our network of manufacturing facilities, pipe bases and service centers, we offer solutions specifically designed to meet your exploration and production needs.

## **Adding on to tubular service benefits, long-term agreements provide the following advantages:**

- No tendering process needed
- Material definition closer to operations
- Quantities and specifications adaptable to operations unexpected changes
- Alternatives for fast-track deliveries
- Continuous mill booking and capacity reservations
- Risk reduction
- Lower stock levels
- Surplus reduction
- Financial costs reduction
- Increased flexibility



For contact information, please visit our website:  
[www.tenaris.com](http://www.tenaris.com)



**SUPPLY CHAIN SERVICES**

Damián Angeleri  
[dangeleri@tenaris.com](mailto:dangeleri@tenaris.com)  
(54) 11 4018 3297 tel